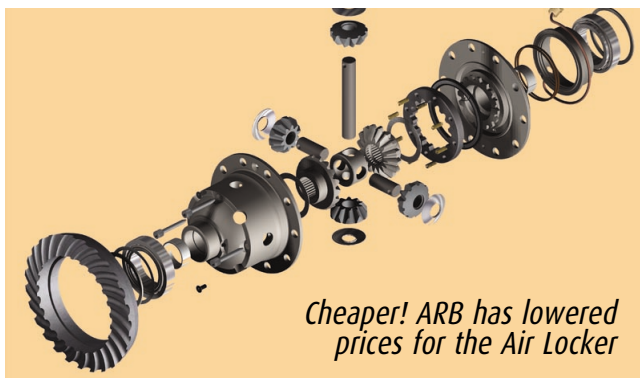


New prices at ARB, Kaymar and Old Man Emu:

Once up - once down

There has been quite some movement in the formation of prices at **ARB** and **Old Man Emu**, so we have some good and some bad news for you. Bad news first: ARB has announced to raise prices for some of their products by April-1st-2004. Also the value of the Australian Dollar has raised to the Euro. We can not absorb this increase any longer, we have to increase the prices for Long Ranger fuel tanks by six percent, the OME suspension parts will be priced three percent higher and also



Cheaper! ARB has lowered prices for the Air Locker

prices of the **Kaymar**-products will increase by 10 % (for more detailed information about Kaymar see page 3 on this newsletter). All price changes are in by April-1st-2004. But there also some good news from the price

front, and here they are: ARB Air Lockers as well as their compressors get a lot cheaper by March-1st-2004. ARB was able to reduce the price because of some improvements in production that lowered the manufacturing costs - so we can pass that on to you. Furthermore we found a way to bring our overhead costs down. The result is a total price reduction for 8 %.

Price fluctuations:

brand	product	price adjustment
ARB	Airlocker	- 8 %
Kaymar	all products	+ 10 %
Long Ranger	fuel tanks	+ 6 %
Old Man Emu	suspension parts	+ 3 %



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 - ARB: Sahara-Bar without auxiliary lights
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- 4** - Taubenreuther: Small Multimount-System
 - Warn: now 3-year-warranty on winches



Standard changes

Brandnew by ARB is a Sahara Bar again that fits the all new **Toyota Land Cruiser J12 (Prado)**. This new bullbar is the first to come without build-in-fog-lights – which is standard for all Sahara Bars from now on. So there will be black plastic covers as standard equipment instead – the optional fog lights may be installed anytime, if needed. There is a positive side effect on that: The price for Sahara Bars is lowered by the difference of the fog light's extra charge.



New Sahara-Bar for the Toyota Land Cruiser J 12 (Prado).

ARB Sahara-Bar:

	Order-N°.	vehicle	price
Sahara Bar	2-3921020	Toyota Land Cruiser J12 (Prado)	1.346,74 €
Mountingkit fog lights	2-9249FCK	all models	386,62 €

ENGEL

Drawer-system for coolers:

Simply comfortable



Sometimes it's not easy to open your cooler and get your drinks, once the luggage compartment of your vehicle is all packed up for the road: It even may require some kind of acrobatic exercises... unless you have installed a drawer-system with a pullout-console there. For those to have not, **Engel** offers a drawer-slide-system to be mounted in the vehicle, fixing the specific Engel-Cooler safely. Thanks to the long slide-console it's easy to reach and open the box from the side – and there's nothing to be handled as simple as that (for model range see next page).

Easy access to the cooler: Extension device by ENGEL, fixed tight and safely in the luggage compartment for driving.

Engel drawer-systems:

Order-N°.	assembly bed, extendable, for coolers:	price
18-530540	Engel MT 35 F / MT 45 F	159,20 €
18-530560	Engel MT 60	159,20 €

Kaymar-products only on demand now:

Good quality – but too expensive **Kaymar**

As already stated on page one of this newsletter, Kaymar has raised prices for all their products by 10 % on the average. That's the reason we now took a closer look again on both, Kaymar's calculation and sales balance. And because their products are of good quality, but have been already very expensive so far, we now decided not to keep them on stock any more. We'll also delete the Kaymar parts out of our price lists. For all customers still asking for Kaymar products however, we will certainly organize them. But be prepared to have a delivery period of ten to twelve weeks then.

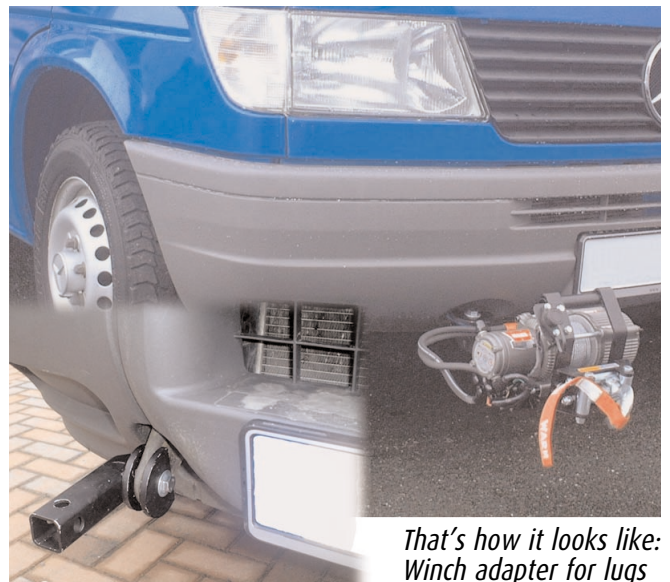
TAUBENREUTHER

Adapter for towing lug:

Universal winch mounting

Not everybody in need to tow some things sometimes wants a winch to be fixed mounted on his vehicle. On the other hand a lot of those people do love the advantage of a winch. For this reason we understand all this many inquiries of people looking for winches to be both, easy to mount and flexible to use. We thoroughly took care of this problem and thought about a universal technical solution.

And here it is: We proudly present a winch adapter for the towing lug of the vehicle. However the lugs are not uniform. To cover the usual sizes of lugs our package basically comes with three different adapters. The matching adapter is easy to use by clamping it on to the towing eye of the vehicle and sticking a small Multimount (as described on page 4) on it... and you got the universal solution for mounting a winch.



*That's how it looks like:
Winch adapter for lugs*

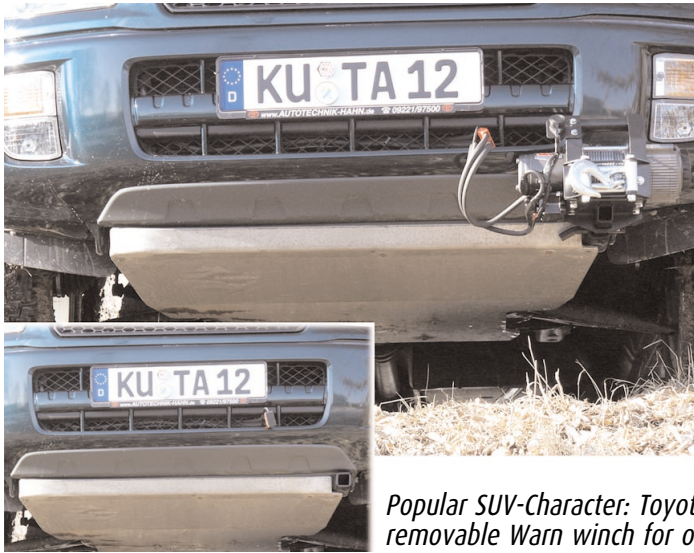
Winch adapters for the towing eye:

Order-N°.	product	prices
16-217	Adapter for the lug (using a small Multimount)	198,64 €
1-26374	small Multimount, incl. all electric wires	198,11 €

Small Multimount-System:

Small in size, big in use

TAUBENREUTHER



More and more Off-Roaders tend to become Soft Roaders – a tendency clearly proved by the latest registration balance of the SUV's. In spite of driving such a softie, a lot of SUV-Owners love the image of a winch and want one to be mounted on their vehicle. Only problem is: Most of those soft sprung Offroaders with their frameless body do not stand the strength of a 3-ton-winch. For them we developed the small Multimount-System, to fit the maximum of a **Warn 3.0ci** Winch. Using it, the tractive force – along with the mechanical stress of the vehicle – is limited to 1.500 Kilogramm. This rules out damaging the vehicle right from the start.

Popular SUV-Character: Toyota RAV 4 with a small Multimount-System and removable Warn winch for occasionally use

Small Multimount-System

Order-N°.	front mounting plate	price
1-259000	Toyota RAV 4 up to 2002	258,37 €
1-259010	Toyota RAV 4 from 2002	111,33 €
1-258830	Nissan X-Trail, incl. underride protection	443,42 €



Three-year-warranty for Warn-winchess now:

Prove for Quality

Good news coming up from **Warn**: with publishing our new catalogue we give an official three-year-warranty on every Warn winch. This is an important step to compete with all those cheap-quality winches produced by brands from the far east, forcing up the market. At last you have to be totally convinced of your own product's quality to give such a three-year-warranty – and that's what we are absolutely regarding the Warn winches. By the way: prices and discounts remain unchanged.